



J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - Sale 20/2024

(* NEW SEASON TEAS ONLY)

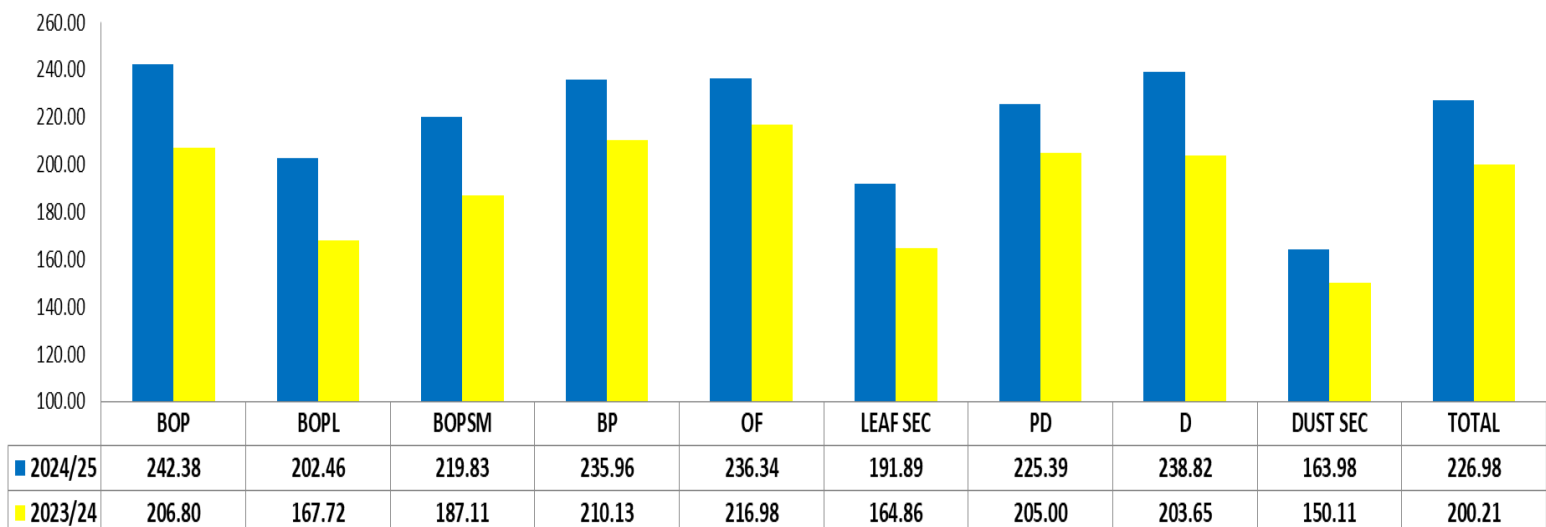
Market Report	
LEAF	DUST
* Market witnessed good demand.	* Market witnessed fair demand.
* Best and good liquoring varieties appreciated following competition.	* Best and good liquoring varieties barely steady.
* Remainder irregular and easier following quality.	* Remainder easier and witnessed withdrawals.

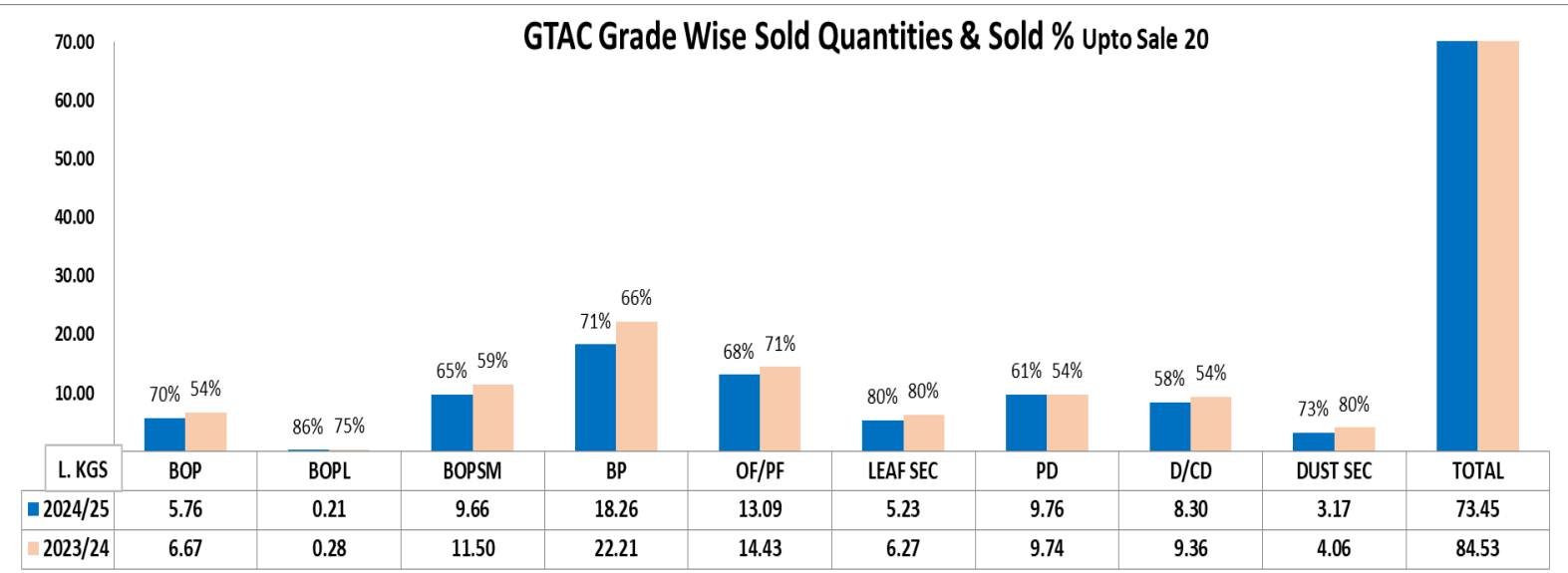
Buying Analysis	
LEAF	DUST
* WI: Mainstay.	* WI: Operated on liquoring sorts.
* HUL: Operated.	* HUL: Operated.
* TCPL : Selective.	* TCPL : Selective.
* INTERNALS : Fair support.	* INTERNALS : Fair support.
* Exporters: Good export enquiry on bolder broken.	

AUCTION AVERAGES												
	2024/25			2023/24			2022/23			UPTO Sale 20		
	Sale 20	Sale 19	+/-	Sale 20	Sale 19	+/-	Sale 20	Sale 19	+/-	2024/25	2023/24	2022/23
LEAF	213.13	214.89	-1.76	186.98	193.42	-6.45	179.84	186.13	-6.29	229.23	202.24	203.88
DUST	204.26	210.28	-6.02	175.88	187.60	-11.72	176.40	183.69	-7.29	221.46	194.83	205.29
TOTAL	210.48	213.55	-3.07	183.91	191.78	-7.87	178.90	185.52	-6.62	226.98	200.21	204.21

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2024/25	297.01	271.75	255.94	244.16	239.04	214.89	213.13		
	2023/24	242.79	237.01	219.12	202.15	196.11	193.42	186.98		
DUST	2024/25	199.82	260.60	248.49	243.30	225.17	210.28	204.26		
	2023/24	235.40	230.34	212.96	202.36	188.86	187.60	175.88		
TOTAL	2024/25	173.23	269.09	253.90	243.91	234.83	213.55	210.48		
	2023/24	240.96	235.42	217.59	202.21	193.93	191.78	183.91		

GTAC Grade Wise Averages Upto Sale 20



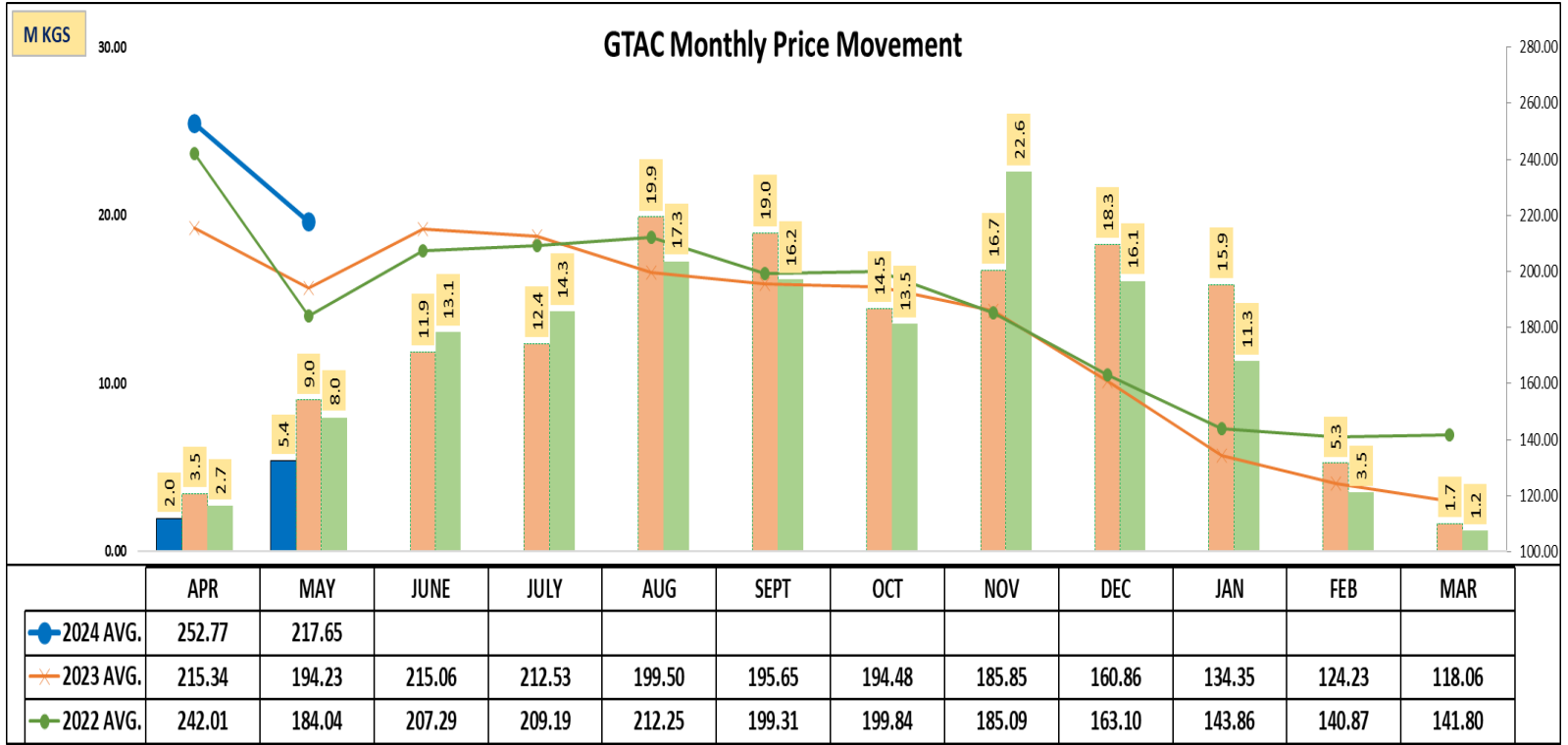


OFFER / SOLD QUANTITY & AVERAGE PRICE (2024/25)												
	THIS SALE				LAST SALE				UPTO Sale 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	12,95,006	9,78,200	220.18	24%	14,58,335	9,81,952	218.16	33%	51,08,357	35,44,967	232.13	31%
FANNINGS	5,06,256	3,49,177	213.65	31%	5,73,967	3,64,474	220.49	36%	19,27,477	13,09,430	236.34	32%
LEAF SEC.	1,68,229	1,23,267	155.70	27%	1,53,159	1,27,691	173.75	17%	4,63,254	3,66,743	175.82	21%
LEAF TOTAL	19,69,491	14,50,645	213.13	26%	21,85,461	14,74,117	214.89	33%	74,99,087	52,21,139	229.23	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	8,33,433	5,00,495	214.81	40%	8,89,369	4,99,185	220.96	44%	30,42,097	18,06,520	231.57	41%
DUST SEC.	1,65,131	1,19,210	159.95	28%	1,38,696	1,05,272	159.62	24%	4,34,974	3,17,432	163.98	27%
DUST TOTAL	9,98,564	6,19,705	204.26	38%	10,28,065	6,04,457	210.28	41%	34,77,070	21,23,952	221.46	39%
TOTAL	29,68,055	20,70,349	210.48	30%	32,13,525	20,78,574	213.55	35%	1,09,76,157	73,45,091	226.98	33%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	19,69,491	14,50,645	213.13	26%	21,85,461	14,74,117	214.89	33%	74,99,087	52,21,139	229.23	30%
2023/24	17,94,118	12,56,586	186.98	30%	17,13,831	11,54,258	193.42	33%	94,23,714	61,36,491	202.24	35%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	9,98,564	6,19,705	204.26	38%	10,28,065	6,04,457	210.28	20426%	34,77,070	21,23,952	221.46	39%
2023/24	8,81,301	4,80,796	175.88	45%	8,09,284	4,55,025	187.60	44%	40,49,722	23,16,551	194.83	43%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	29,68,055	20,70,349	210.48	30%	32,13,525	20,78,574	213.55	35%	1,09,76,157	73,45,091	226.98	33%
2023/24	26,75,419	17,37,381	183.91	35%	25,23,115	16,09,284	191.78	36%	1,34,73,436	84,53,042	200.21	37%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2024/25		UPTO Sale 20			2024/25		UPTO Sale 20		
	Sale 20	Sale 19	2024/25	2023/24	2022/23	Sale 20	Sale 19	2024/25	2023/24	2022/23
BELOW 100	0.56	0.20	0.30	0.17	0.04	0.32	1.70	0.79	0.03	0.00
BETWEEN 100.00-119.99	10.24	5.95	4.86	3.64	2.87	9.37	9.57	6.56	3.60	3.17
BETWEEN 120.00-139.99	10.48	10.96	7.27	12.48	7.94	8.44	8.43	6.14	14.96	10.69
BETWEEN 140.00-159.99	9.06	11.07	8.03	14.71	15.20	12.82	9.69	9.57	13.97	11.54
BETWEEN 160.00-179.99	9.35	10.51	10.18	10.86	14.00	12.60	11.49	10.70	11.91	14.17
BETWEEN 180.00-199.99	8.50	7.90	7.73	8.37	12.10	6.03	7.41	7.43	8.80	12.41
BETWEEN 200.00-219.99	8.64	7.89	8.63	10.06	12.88	6.59	5.52	6.37	11.94	11.21
BETWEEN 220.00-239.99	7.69	8.72	9.23	12.41	9.01	9.00	6.39	7.92	12.08	9.04
BETWEEN 240.00-259.99	7.49	9.35	8.64	8.92	8.42	10.37	7.13	9.11	9.02	6.74
BETWEEN 260.00-279.99	6.77	6.41	7.81	6.81	5.27	8.87	13.57	12.04	5.34	4.93
BETWEEN 280.00-299.99	3.95	4.61	6.27	3.82	3.30	5.88	6.36	7.97	2.99	4.73
300 AND ABOVE	17.27	16.44	21.05	7.76	8.97	9.72	12.75	15.41	5.34	11.38

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2024			LAST YEAR-2023			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
19	66,548	26,514	93,062	43,678	17,650	61,328	22,870	8,864	31,734
20	52,176	22,746	74,922	44,750	17,998	62,748	7,426	4,748	12,174
21	56,532	27,122	83,654	54,648	17,088	71,736	1,884	10,034	11,918
TOTAL	1,75,256	76,382	2,51,638	1,43,076	52,736	1,95,812	32,180	23,646	55,826



* Please note May 2024-25 Price is calculated on Sale 18,19,20 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 20											
	LEAF			DUST				TOTAL			
OFFER	19,69,491.4		Kgs	OFFER	9,98,564.0		Kgs	OFFER	29,68,055.4		Kgs
SOLD	14,50,644.5		Kgs	SOLD	6,19,704.6		Kgs	SOLD	20,70,349.1		Kgs
SOLD %	74%			SOLD %	62%			SOLD %	70%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	22,561	123.40	2%	TCPL	10,778	157.76	2%	TCPL	33,339	134.51	2%
HUL	1,07,044	186.51	7%	HUL	50,114	271.76	8%	HUL	1,57,159	213.69	8%
W.India	4,75,379	257.18	33%	W.India	1,67,959	210.30	27%	W.India	6,43,338	244.94	31%
WI.Pack	35,630	243.58	2%	WI.Pack	73,862	234.22	12%	WI.Pack	1,09,493	237.26	5%
N.India	3,95,741	191.61	27%	N.India	1,16,857	193.47	19%	N.India	5,12,598	192.04	25%
NI.Pack	97,571	165.90	7%	NI.Pack	15,992	212.93	3%	NI.Pack	1,13,563	172.53	5%
Packeteers	77,522	184.47	5%	Packeteers	36,383	152.10	6%	Packeteers	1,13,905	174.13	6%
C.India	20,193	203.56	1%	C.India	15,333	214.25	2%	C.India	35,526	208.18	2%
Exports	78,914	261.99	5%	Exports	65,264	193.66	11%	Exports	1,44,178	231.06	7%
Local	1,19,199	178.38	8%	Local	30,927	190.09	5%	Local	1,50,126	180.79	7%
S.India	13,309	153.39	1%	S.India	24,545	140.98	4%	S.India	37,854	145.34	2%
Others	7,582	143.40	1%	Others	11,690	156.38	2%	Others	19,272	151.27	1%
TOTAL	14,50,645	213.13	100%	TOTAL	6,19,705	204.26	100%	TOTAL	20,70,349	210.48	100%

ASSAM BATTING ORDER (GTAC+CTTA) Upto Sale 20

MARK	2024-25			2023-24		
	RANK	KGS	AVG	RANK	KGS	AVG
MOKRUNG	1	8,404	479.23	2	8,159	395.12
GATOONGA	2	13,576	473.93	1	21,543	417.20
HOOKHMOL	3	13,297	439.60	5	12,266	375.86
HATIMARA	4	15,597	429.18			
HALMARI	5	48,572	424.63	3	44,265	389.37
DECKIAJULI	6	40,163	406.06	4	36,197	377.68
DOOMURDULLUNG	7	26,487	381.07			
HAJUA	8	21,710	380.68	10	18,766	333.83
DUFLATING	9	8,827	377.91	7	11,342	341.17
KAMARBUND	10	9,337	376.04	11	6,160	333.24
BANAMALIE	11	13,214	373.64	6	8,551	363.17
DOOMNI	12	49,636	363.29	9	30,114	334.43
KHARIKATIA	13	23,939	359.72	14	21,856	316.67
GHILLIDARY	14	20,336	356.18	21	15,967	306.90
NAGRIJULI	15	40,560	354.66	20	15,119	308.17
BIJLEEJAN	16	27,773	353.20	59	38,807	264.87
HAROOCHARAI	17	25,827	351.30			
HIRAJULI	18	8,753	349.82	31	18,815	295.06
ROMAI	19	19,005	347.84	55	19,159	267.53
KHOOMTAIE	20	10,235	346.08	30	15,576	297.69
NAHORHABICLONALSPECIAL	21	6,310	345.26	29	13,241	301.08
DUKLINGIA	22	52,632	345.00	18	42,121	310.18
KOPATI	23	53,278	341.57			
KHONGEA	24	5,738	339.57	43	19,877	277.61
KOOMTAI(B)	25	29,561	339.12	45	41,039	275.70

* Above 5,000 Kgs

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